## Town Name: FALMOUTH Program Period: 2018 Current Dates: 10/1/2018 - 10/31/2018 Cumulative Dates: 1/1/2018 - 10/31/2018

		<b>Current Period</b>		Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	17,614.80	\$4,204.52	7	105,057.00	\$30,942.51	44	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	2,036.80	\$762.45	2	40,581.60	\$14,646.24	37	\$0.00	0.00%
Residential Home Energy Services - Measures	108,012.90	\$183,367.79	174	965,958.50	\$1,323,386.52	991	\$2,068,345.64	63.98%
Residential Home Energy Services - RCS	0.00	\$20,510.00	98	0.00	\$176,864.15	646	\$265,692.19	66.57%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	29,942.20	\$19,526.00	54	165,503.10	\$108,765.50	261	\$0.00	0.00%
Residential Consumer Products	24,145.40	\$3,833.50	62	203,932.60	\$37,961.50	454	\$0.00	0.00%
Residential Lighting	700,632.40	\$71,785.05	3,793	4,705,733.40	\$383,272.48	23,423	\$0.00	0.00%
Residential HEAT Loan	0.00	\$34,922.07	20	0.00	\$131,211.36	110	\$0.00	0.00%
Res Subtotal	882,384.50	\$338,911.38	4,210.00	6,186,766.20	\$2,207,050.26	25,966	\$2,334,037.83	
Res % of Total	69.50%	70.41%	97.63%	81.06%	73.47%	98.65%	61.08%	
Low-Income Single Family Retrofit	11,400.50	\$15,663.38	17	96,574.76	\$148,926.58	95	\$409,836.80	36.34%
Low-Income Multi-Family Retrofit	18,176.90	\$7,198.49	60	25,966.50	\$10,513.91	82	\$0.00	0.00%
LI Subtotal	29,577.40	\$22,861.87	77.00	122,541.26	\$159,440.49	177	\$409,836.80	
LI % of Total	2.33%	4.75%	1.79%	1.61%	5.31%	0.67%	10.72%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	22,767.00	\$20,930.00	3	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$2,345.50	1	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	19,736.00	\$6,200.00	2	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	10,542.00	\$4,200.00	2	\$0.00	0.00%
C&I Upstream HVAC	69,258.50	\$19,041.65	1	97,818.01	\$25,520.82	5	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	199,640.80	\$33,794.36	2	389,759.80	\$76,710.86	7	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	12,484.00	\$14,248.95	2	104,730.05	\$72,180.13	10	\$281,419.55	25.65%
C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	144,380.23	\$124,234.58	4	\$0.00	0.00%
C&I Small Business	48,988.89	\$49,648.86	8	321,314.14	\$277,601.31	48	\$796,183.79	34.87%
C&I Multifamily Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	27,242.01	\$2,826.00	12	211,807.19	\$27,628.40	96	\$0.00	0.00%
C&I Subtotal	357,614.20	\$119,559.82	25.00	1,322,854.42	\$637,551.60	178	\$1,077,603.33	
C&I % of Total	28.17%	24.84%	0.58%	17.33%	21.22%	0.68%	28.20%	
Total	1,269,576.10	\$481,333.07	4,312	7,632,161.87	\$3,004,042.35	26,321	\$3,821,477.96	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.